



Executive Development Program in Strategy & Leadership (Batch 3)

11 Months | Online | Top Faculty

Starts November 2025









Message from Program Directors

Dear Participants,

Welcome to the **Executive Development Program in Strategy & Leadership** at XLRI Delhi-NCR! It is our privilege as the Program Directors to congratulate you on embarking on this transformative journey.

This thoughtfully designed program is tailored to equip you with advanced skills, strategic perspectives, and leadership capabilities essential for navigating the complexities of modern business environments.

Whether you are an experienced professional aiming to refine your strategic approach or an emerging leader preparing for greater responsibilities, this program offers a robust platform for both personal and professional advancement.

Get ready to engage in an enriching learning experience that will not only deepen your understanding of strategy but also cultivate the leadership qualities needed to drive organizational success in today's dynamic business environment.

We are excited to accompany you on this path, where you will have opportunities to connect with distinguished faculty, collaborate with peers, and build the skills that will propel your career forward. Together, we will navigate the future of strategy & leadership and drive impactful change.

Best regards,



Dr. Faisal M Ahsan

Program Director Strategy & Leadership





Dr. Ankit

Program Director Strategy & Leadership



Why XLRI Strategy & Leadership Program? Learn from India's Premier **XLRI** Institution Ranked India's Number 1 Rank 1 Private Business School **Alumni Get Executive Education** Alumni Status from XLRI* **Status** Campus Attend Three Day Campus Immersion @ XLRI Delhi-NCR **Immersion**



Competitive Strategy

Corporate Strategy

Global Strategy

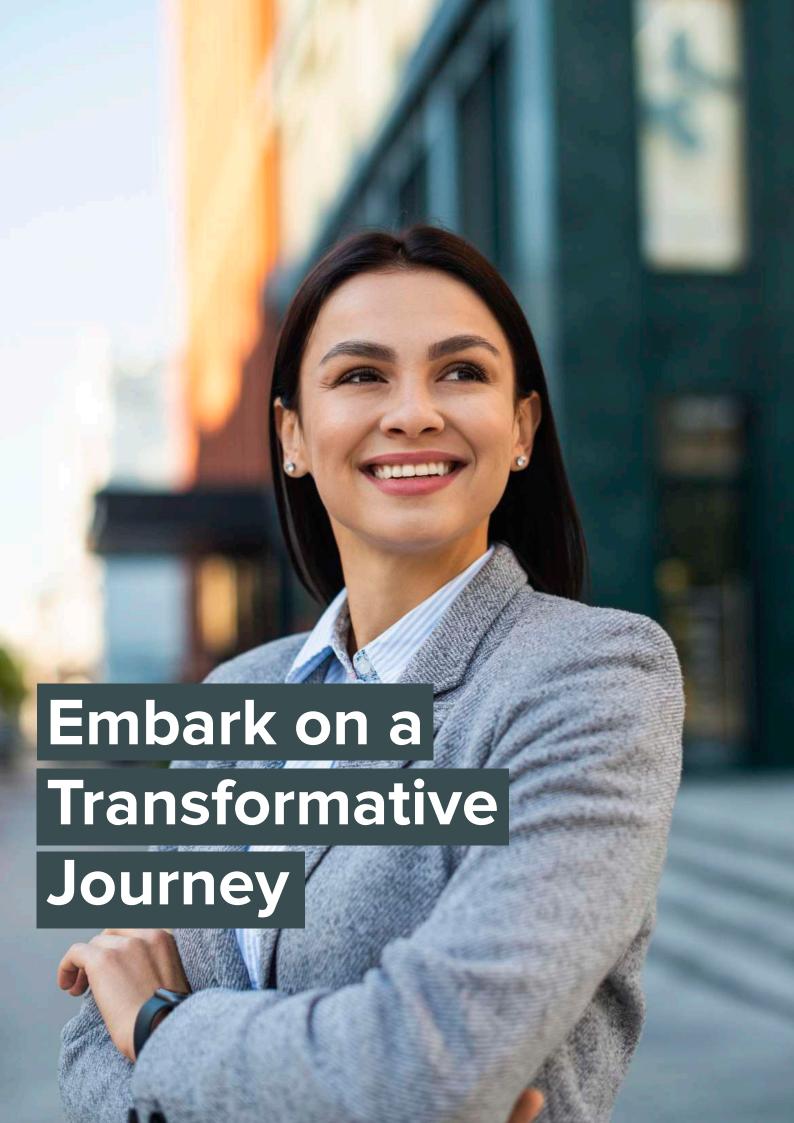
Strategic Leadership Al Leadership Digital Leadership

Enhance your grasp of Strategy & Leadership concepts to drive your organization's growth in just 11 months. Learn Modern Strategic Leadership Practices to become World Class Digital Leader.

Who should enroll in this Program?

Unlock your managerial potential with the Strategy & Leadership Program. Ideal for emerging leaders and ambitious professionals. Gain a profound understanding of business strategies and elevate your leadership skills. Accelerate your career as an entrepreneur or business leader. Master competitive strategy, business strategy, leadership styles & Al fundamentals.





Why choose XLRI Strategy & Leadership Program?

Highly Reputed Business School

XLRI is one of the oldest and most highly reputed business schools in India, with over 70 years of legacy in the education sector. Ranked among top 5 B- Schools in India.

Strong Executive Alumni Network

XLRI has a strong alumni network, which provides valuable networking opportunities and access to a wide range of industries and sectors.

Advance Your Career

The program is designed for mid-career professionals who aspire to transition into Strategy & Leadership roles.

Comprehensive Management Education

Gain comprehensive understanding of various aspects of Strategy & Leadership, including corporate strategy, global expansion, ethical leadership, & digital transformation.

Gain Competitive Professional Edge

Completing this Program can provide you with a competitive edge in the job market.

Experienced Faculty

The faculty at XLRI are highly experienced in their respective fields and bring a wealth of knowledge and expertise to the classroom.





Strategy & Leadership Program Syllabus

Learn what matters in 11 months!



Pillar 1: Strategy

Module 1: Competitive Strategy for Leaders

Topic 1: Porter's Five Forces Analysis

Topic 2: Competitive Benchmarking

Topic 3: Game theory in Strategy

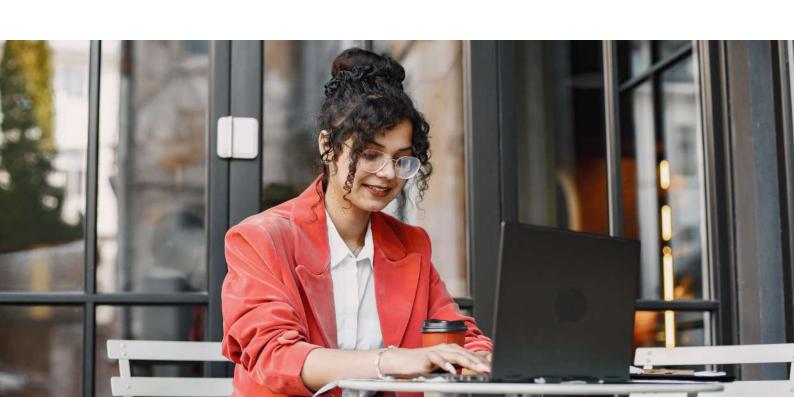
Module 2: Corporate & Business Strategy

Topic 4: Strategic Thinking & Analysis

Topic 5: Environmental Scanning & Industry Analysis

Topic 6: SWOT Analysis & Competitive Positioning

Topic 7: Scenario Planning & Risk Management



Module 3: Strategy Execution & Change Management

Topic 8: Strategy Implementation & Action Planning

Topic 9: Change Management & Organizational Transformation

Topic 10: Performance Metrics & Balanced Scorecards

Topic 11: Communication & Stakeholder Management

Strategy Simulation

Module 4: Global Expansion & International Strategy

Topic 12: Global Business Environment

Topic 13: Entry Modes & International Expansion

Topic 14: Cross-Cultural Management

Topic 15: Inorganic Growth Strategies



Pillar 2: Leadership

Module 5: Foundations of Strategic Leadership

Topic 16: Introduction to Strategic Leadership

Topic 17: Leadership Theories & Models

Topic 18: Emotional Intelligence & Leadership

Topic 19: Vision, Mission, & Values in Leadership

Module 6: Leading Organizations & Building Culture

Topic 20: Leadership & Organizational Culture

Topic 21: Shaping & Influencing Organizational Culture

Topic 22: Building Culture of Innovation & Adaptability

Module 7: Strategic Communication for Leaders

Topic 23: Strategic Communication Basics

Topic 24: Effective Communication Strategies for Leaders

Topic 25: Communicating Strategic Vision to Various

Stakeholders

Module 8: Leading High-Performance Teams

Topic 26: Team Dynamics & Leadership

Topic 27: Forming & Leading High-Performance Teams

Topic 28: Motivating & Empowering Team Members

Topic 29: Conflict Resolution & Team Building

Module 9: Decision-Making for Leaders

Topic 30: Decision-Making Models in Strategic Leadership

Topic 31: Managing Uncertainty & Ambiguity In

Decision-Making

Topic 32: Group Decision-Making & Consensus Building

Topic 33: Ethical Considerations in Strategic Decision-Making

Module 10: Strategic Negotiation for Leaders

Topic 34: Strategic Negotiation Planning

Topic 35: Developing Strong Verbal & Non-Verbal

Communication Skills

Topic 36: Building Trust & Rapport with Counterparts

Topic 37: Creating Win-Win Solutions

Module 11: Crisis Management for Leaders

Topic 38: Crisis Preparedness & Planning

Topic 39: Effective Communication During Crises

Topic 40: Decision-Making Under Pressure

Topic 41: Recovery & Learning from Crisis

Leadership Simulation

Module 12: Global Leadership

Topic 42: Global Leadership Challenges

Topic 43: Leading in Globalized Context

Topic 44: Cultural Intelligence & Cross-Cultural Leadership



Pillar 3: Innovation & Transformation

Module 13: Strategic Leadership in Digital Age

Topic 45: Digital Transformation & Strategy

Topic 46: Data-Driven Decision Making

Topic 47: Leading in Tech-Driven World

Module 14: Leadership with Al

Topic 48: Introduction to AI and Leadership

Topic 49: Foundations of AI Technology

Topic 50: Strategic Implementation of AI in Leadership

Innovation Simulation

* XLRI reserves the right to change the curriculum and case studies as per faculty schedules and updates to the curriculum.



Real-World Case Studies



The Moral Compass: Values-based Leadership at Infosys

Analyze how Infosys built values-based leadership to foster innovation and maintain a competitive edge.



Cola Wars Continue: Coke and Pepsi in 2006

Examine how Coca-Cola and Pepsi tackled 2006 challenges, adapting strategies and diversifying into new markets.



A Bomb in Your Pocket? Crisis Leadership at Nokia India

Explore how Nokia transformed India's 2007 battery crisis into a story of resilience and growth.



Tanishq: Positioning to Capture the Indian Woman's Heart

Analyze how Tanishq effectively positioned its brand to connect with the aspirations and values of modern Indian women.



Coffee Wars In India: Café Coffee Day Takes on the Global Brands

This case examines how Café Coffee Day competed with global brands by leveraging local insights and expanding its café network in India.



Ratan Tata: Ethical Leadership

Examine how Ratan Tata's commitment to ethical leadership influenced Tata Group's growth and global standing.



Aldi: The Dark Horse Discounter

This case examines Aldi's expansion into the U.S., competing with Walmart's dominance despite limited brand recognition and a cost-focused model.

^{*} Note: All product and company names are trademarks of their respective holders, with no affiliation or endorsement implied. Case studies are indicative, subject to updates, and may include additional faculty curated examples in the program.

Capstone Project & Key Tooks Covered

Capstone Project

The capstone project for Strategy & Leadership Program will challenge participants to synthesize their acquired knowledge by tackling a complex, real world business scenario requiring strategic analysis, decision making, and leadership skills participants would have gained during the program.

Key Tools Covered





* The program aims to familiarize learners with various tools in the strategic leadership ecosystem, with a focus on how to effectively leverage them as a professional, rather than achieving mastery in each tool.

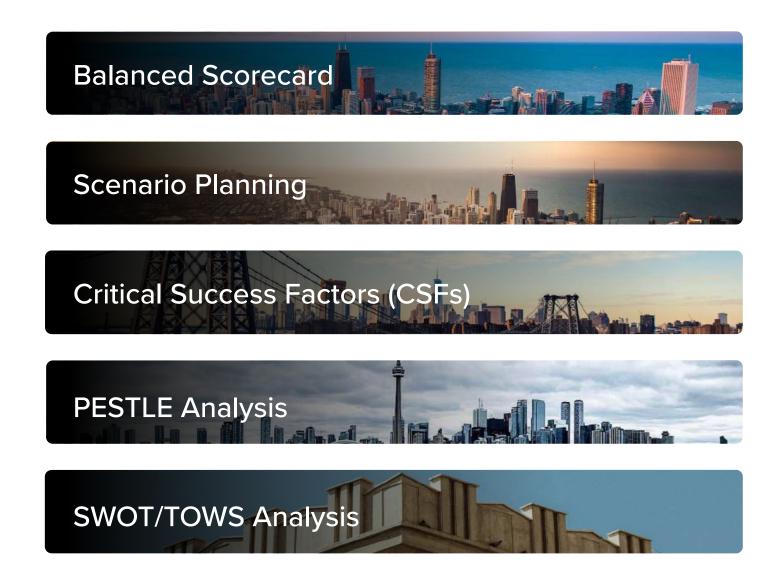


CXO Coaching

Elevate your **Strategy and Leadership skills** with an exclusive CXO coaching. Delivered by seasoned CXOs, this specialized coaching offers invaluable insights into decision-making, organizational transformation, and business innovation, equipping aspiring leaders with strategic acumen. Prepare for executive roles with firsthand knowledge and guidance from top-tier executives.



Tools/Frameworks Covered





Learn from Top XLRI Faculty & Industry Experts







Dr. Shravasti Chakravarti
Assistant Professor
General Management
XLRI Delhi-NCR









Transformative Simulationsfor World-Class Learning



Strategy Simulation

Engage in dynamic simulation to enhance strategic thinking, fostering business and corporate growth.



Refine leadership skills through immersive scenarios, navigating challenges for organizational success.



Innovation Simulation

Aims to cultivate an idea-driven mindset, encouraging participants to collaboratively brainstorm innovative solutions and products for real-world business challenges.

World Class Learning Experience

Experience a dynamic and engaging environment that inspires and challenges you to think critically. Become a world-class Strategic Leader through hands-on learning, collaboration, and interaction with experts in the field.



Live Classes & Online Interaction



Top Faculty from XLRI



Case Based Learning



Hands-On Learning



Peer Learning



Transformative Simulations

Campus Immersion

Network, Interact & Connect at Campus of Prestigious XLRI Delhi-NCR

Get a unique opportunity to participate in **Three Day Campus Immersion** at the beautiful campus of XLRI Delhi-NCR. Build lifetime connections with your peers, participate in workshops & experience student life at one of the top Business schools in India. Some unique features you can expect in the immersion include:

- Networking with Peers
- Interaction with Faculty
- Offline Classes
- Valedictory Ceremony



Alumni Status

Attain XLRI Executive Education Alumni Status

On successful completion of the **Executive Development Program in Strategy & Leadership** candidates will be eligible for alumni status at XLRI. The benefits of the lifetime membership of alumni status include:

- Access to Alumni Events organised by XLRI Alumni Association
- Access to Alumni Network Portal
- Alumni Discount on Other Programs
- Access to Online Lectures and Seminars
- Access to Alumni Newsletters and Magazines

*Executive Education Alumni Status Fee: An additional fee of INR 20,000 + GST for a lifetime membership of Alumni Status, payable directly to XLRI upon program completion.

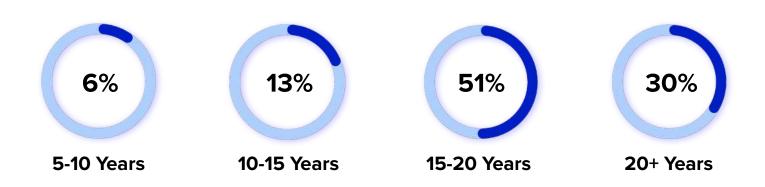


Past Participant Profile

JOB DESIGNATIONS

Directors / VPs / CXOs		30%	
Senior Managers / Project Managers		22%	
General Managers	10%		
Team Leads/Heads	15%		
Consultants	5%		
Others	18	%	

WORK EXPERIENCE





The XLRI S&L Program exceeded my expectations with expert faculty, practical insights, and dynamic peer interactions, enhancing my confidence, broadening perspectives, and transforming me into a more effective leader.

Rita Tanty

Director of Sales & International Marketing, Nanrong Global Pvt. Ltd.

Career Support with 6 Powerful Sessions









1-On-1 Career Counselling

Our career coach will help you with all your career related queries

Resume **Preparation**

We'll help you craft a sharp resume to boost your shortlisting chances

Simulated Mock Interviews

Participate in a mock interview to be ready for the real thing

Interview Resources

Get access to 2024 Interview Resources



Career coaching begins with self discovery and unfolds through strategic guidance. We are here to illuminate your path, amplify your strength, and navigate the terrain of growth with you.

Manvender Singh CEO, Accredian

Key Program Highlights

11 months

Comprehensive Learning 130+

Hours of Live Classes 14

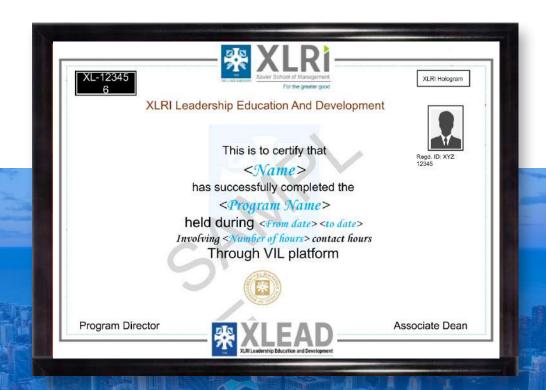
Modules

3 days

Campus Immersion 6

Career Assistance Sessions

Be a Part of India's Premier Institution



The certificate provided serves as a representation and may vary from the final certificate.

Admission Process

Scan the QR on the next page.

Fill the application form & pay the fees.

Selected Candidates will receive Admission Confirmation Letter from XLRI.

Application Deadlines

Program Fee: INR 2,80,000 + GST Application Fee: INR 10,000 + GST



Program Snapshot

START DATE Tech Orientation: 23rd November 2025

Batch Inauguration: 7th December 2025

TIMINGS 9 AM- 12 PM IST* on Sundays

DURATION 11 Months

WEEKLY SCHEDULE Online classes on Sundays

Self practice/assignments on weekdays

ELIGIBILITY CRITERIA Total Years of Experience: **8+ Years**

Education: **Graduate**

PROGRAM FEE INR 2,80,000 + GST **APPLICATION FEE** INR 10,000 + GST

EMI Options Available!

in association with







admissions@accredian.com





^{*} Application Fee for the Program is non-refundable.

^{*} XLRI & Accredian reserve the right to change class timings & curriculum as per faculty schedules & updates to curriculum. Any Extra Sessions will happen at different time slots.

^{* 75%} Attendance is Mandatory to receive course completion certificate.

